

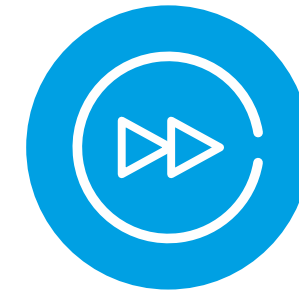


www.welspuncorp.com

THE LARGEST

VISION FOR THE FUTURE





FUTURE FORWARD

The landscape is changing. The paradigm is shifting. The new dynamics dare us to turn challenges into opportunities. It calls for a corporation with a future-facing approach and a strong underpinning of technology, innovation and engineering excellence. And as the company that has laid the pipelines – indeed the lifelines of progress – halfway around the world, we are strategically poised and geared up to meet tomorrow. We are Welspun Corp Limited, the flagship company of the Welspun Group.

We are a one-stop solution provider, rated as the largest amongst large diameter line pipe companies in the world, with a total installed capacity of 2.65 MTPA. We have successfully supplied line pipes for the highest, deepest, longest and heaviest pipeline projects in the world. Our blue-chip client list has the top names in the industry covering most of the Fortune 100 companies operating in oil and gas – and we feature on the approved supplier lists of these renowned international majors.

Our competence is visible in the way we handle large, complex offshore and onshore pipeline projects. Today, we have a footprint that encompasses the world with manufacturing presences in Anjar, Dahej and Mandya in India, Little Rock - Arkansas in the US and Dammam in Saudi Arabia with marketing arms in Mumbai, Delhi, Houston and Dubai as well.

Our plans for the future and our perspective of the world will see us “Leading Tomorrow Together”.

Factoid

The earth's total circumference is 40,000 kms long. Pipes supplied by Welspun measure up to 20,000 kms which means halfway across the world. The rest is already in progress!

THE HIGHEST FOCUS ON TECHNOLOGY

Technology is our key imperative. We see process automation as the driving force behind productivity, quality and precision. We have efficient robotic systems to automate key manufacturing processes, standardize operating procedures and thereby reduce errors. Our highly automated plant process line is also integrated with a robust SAP System for customers to remotely monitor the progress of their orders. Our Integrated Pipe Traceability System with 2D bar coding

allows our customers to take the co-ordinates of their line pipes on a real-time basis. Our efforts in Precision Dimension Control bring in quantifiable savings for project owners during the construction of pipelines. As a member of the technical committee for Offshore Marine Standards, we regularly participate in DNV development projects for offshore marine technology, globally.

Factoid
 To us reaching for the highest global benchmarks has been our imperative. A demonstration of this is the highest pipeline in Peru, serviced by us.



THE DEEPEST COMMITMENT TO INNOVATION

To us, innovation is a way of life. We see it providing emphatic answers to challenging projects, both onshore and offshore.

Up-to-date technical know-how empowers us to arrive at optimal solutions to meet stringent specifications of challenging

large-scale projects. Our dedicated R & D facilities at Anjar have qualified specialists in metallurgy, welding technology, NDT and coating with thorough exposure to diverse customized needs and requirements of customers across the globe. We are always on the leading edge with continuous research in steel, strain-based design and deep-sea applications of pipelines, welding technology, consumables selection and integrated management systems.

Our technical experts are on the panels of various international committees for research and optimization to enhance the life and performance of oil and gas pipelines.



Pipe internal end machining station

Factoid

The depth of our expertise shows in the way we address challenges. 8330 feet below sea level in the Gulf of Mexico is proof – the Independence Trail Pipeline Project.

THE HEAVIEST

EMPHASIS ON VALUE

We are in the business of providing customized pipeline solutions. Our capability is demonstrated by the way we perform on complex offshore and onshore projects. We manufacture a diverse product mix to meet wide-ranging piping requirements. We offer a one-stop solution for pipeline projects to our customers by manufacturing Longitudinal (LSAW), Spiral (HSAW), HFERW/HFI line pipes and



coating systems along with induction bending and double jointing services. Our business is reinforced through strong core values of ethical business conduct, accountability, honesty and integrity. Our values, capability and capacities – coupled with uncompromising quality of product and services – make us a trusted partner for our customers across the world.



Factoid

The power of our experience shows in the ability to meet wide-ranging offshore and onshore requirements. And the world's heaviest pipeline in the Middle East perhaps is a strong example.

THE LONGEST

TRYST WITH QUALITY

Quality is at the core of our business. We have always invested in state-of-the-art and the most advanced technologies, have always adopted a process based approach and have always employed the most proven international practices. Efficient equipment, precision testing facilities, a highly experienced team of professionals and

stringent focus on HSE, all work together – resulting in unmatched product quality on par with global standards. We practice Total Quality Management (TQM) in all areas of operations – right from sourcing of raw materials and to the safe delivery of the finished product at the destination.

Factoid

In all aspects of manufacturing, we aim to go well over and beyond. Quite like the longest oil pipeline – traversing a record 1500 kms in the US.



THE GREATEST ATTENTION TO PEOPLE

Our people are our most invaluable assets. We place great emphasis on continuous learning and development at all levels of management by practising the highest standards of employee engagement. Skill development programmes, performance recognition, job

rotation across locations and functions – all work towards developing holistic career paths for each of our employees. We implement specialized training programmes for our teams to help them get updated with the latest developments and practices in their respective domains. We believe in the importance of health, safety and environmental management systems. As a part of CSR, we create jobs for local communities and ensure a harmonious integration into the workforce. Our aim is to create a thriving ecosystem further enriched by the wide cultural diversity. Above all, we extend total support to our employees by providing an environment of freedom. We create an ambience that is conducive to enhanced independent thinking and empowered decision-making.



Factoid

We have a workforce of 26,000 people who speak 26 different languages. We have a culture of encouraging diversity and fostering equality across the corporation.



Factoid

We are ready for the largest and most challenging international projects, demonstrated by our new state-of-the art HFW pipe mill and coating mill at Little Rock, Arkansas (with an annual capacity of 175,000 tons) and our latest state-of-the-art LSAW mill at Anjar (with an annual capacity of 450,000 tons).

THE STRONGEST

TESTIMONY OF PERFORMANCE

We believe in being truly global and reliable partners to our customers.

Earning and retaining leaders in the global energy sector as our regular

customers is testimony to our capability, versatility and technological

edge. Our projects span the width and breadth of the world – from the

harsh deserts of the Sahara and Saudi Arabia to the Rocky Mountains

of the USA, from the unplumbed depths of the Gulf of Mexico to the

unscaled heights of Peru. Our international footprint ensures that

we are always locally accessible to our customers. Our powered

differentiator lies in delivering customized solutions backed by

world-class quality and impeccable customer service – all at

competitive costs and always right-on-schedule. Our engagement

with the customers begins right at the design stage of the project and

continues well beyond the commissioning of the pipelines – that is our

commitment to every partnership.



THE FINEST MOMENTS OF SUCCESS

We seek satisfaction in the silent results of our endeavor. We see a more cherished environment and a more prosperous society as our best awards. While we strive towards our goal of improving lives, enriching communities and energizing the world, we always stay committed to conducting business in a socially responsible and ethical manner.



We strongly believe in and work towards the 3 Es of Education, Empowerment and Environment through our voluntary investments in initiatives such as schools, rain water harvesting, tree planting, smart villages and women empowerment. Our deep respect for the planet is built into our work ethic. Inclusive growth is a key imperative in our continuing drive to build a progressive and sustainable future.

Factoid

Our aim is to achieve the 3 Es of Education, Empowerment and Environment and to this end we have set up schools, health centers and a smart village around our factories to foster the community. Our solar energy plants, effluent treatment practices and regular tree planting drives help us conserve energy and preserve the environment.

THE WIDEST VIEW OF THE WORLD

We prefer to demonstrate our reliability through actions and not words. We prove it with the unmatched logistical support we provide and the international quality accreditations we possess. Our ever-expanding goals and targets have helped us reach out to every part of the world – six continents and fifty countries – where we have successfully supplied line pipes to mega projects.



Several thousand kilometers of line pipes in diverse sizes from 4 inch to 56 inch line pipes, weighing over millions of tons have been manufactured and shipped by us to many international destinations across various continents. Our mills, offices and representatives across the world make us accessible to our global clients at all times.



Factoid

Divided into 3 strategic zones, we cover the continents with strong presences in South East Asia, EMEA and the US. Our aim is to be global on impeccable deliveries and local on exemplary customer service.



Plant Locations

Anjar, India
Dahej, India
Mandya, India
Little Rock, USA
Dammam, Saudi Arabia



Marketing Offices

Mumbai, India
Delhi, India
Houston, USA
Dammam, Saudi Arabia
Dubai, UAE

THE SHARPEST

EYE ON EXECUTION

Logistics & Shipping

By virtue of the expertise gained with many years of experience, we handle our logistics and shipping operations with the highest standards of safety. Just a snapshot of our combined logistical strength:

- Capacity to handle 300+ trailers per day
- Have dispatched over 50,000 truckloads of pipe, 1,500 barge loads and 25,000 rail cars
- Have shipped several thousand kilometers of line pipes to various destinations from different facilities
- End-to-end pipe traceability by employing a SAP-integrated bar coding practice
- Handled vessels with turnaround time as less as 5 days
- Efficient vessel selection with box type hatches for perfect stowage of cargo

Contract Management

In addition to uncompromising product quality and complete technical compliance, end-to-end management of the contract is extremely important in any project. Understanding this fact only



too well, we have a centralized contract management team consisting of experienced professionals. They work seamlessly with PPC departments of each facility to ensure absolute control over each activity, whether it is sourcing, production, inspection, shipment or delivery – all well within the agreed schedule.

Customer Centricity

Our 'Customer First' philosophy always guides every single Welspunite to be a strategic contributor to add more-than-demanded value to our customers thereby taking our relationship with them to higher levels. This solution-oriented and help-at-every-step attitude has won the company an ever-expanding client list.

Factoid

We ensure the safest movement of line pipes using multi-modal transportation based on internationally accepted handling and transportation practices.

Little Rock, US

LSAW (Longitudinal)

Dahej & Anjar - India



Size Range

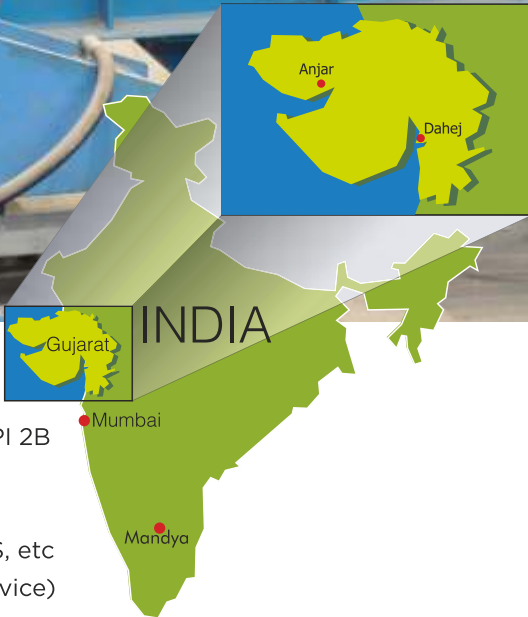
- Pipe Diameter: 16 inch to 60 inch
- Wall Thickness: 6mm to 65mm
- Pipe Length: Up to 18.30 meters

Installed Capacity

- Dahej Production Line: 300,000 MTPA
- Anjar Production Line: 450,000 MTPA

Specifications and Material Grades

- API 5L up to Grade X-80 (and even above) and API 2B
- All supplementary requirements of DNV OS-F-101 (for submarine pipelines)
- Many other international standards: ASTM, DIN, BS, etc and customized specifications (including Sour Service)



HSAW (Spiral)

Dahej, Anjar & Mandya - India



Size Range

- Pipe Diameter: 18 inch to 140 inch
- Wall Thickness: 5mm to 27mm
- Pipe Length: Up to 18.20 meters

Installed Capacity

- Total: 845,000 MTPA

Specifications and Material Grades

- API 5L up to Grade X-80, API 2B
- As per all other international standards and customized specifications

Technological Excellence

- 240 meters long, Non-stop Coil Feeding Line with on-line Transverse Milling and Flying Cross Seam Welding System
- Max Coil Width: 2,800mm for high productivity
- Heavy duty, 45 MT capacity De-coiler
- Digital pulse GMAW Welding System equipped with Automatic Laser Control for spatter free welding
- High definition, Digital Control Power Wave SAW System with 3-axis Laser Seam Tracking

HSAW (Spiral)

Little Rock (Arkansas) – USA

Technological Excellence

- Non-stop Coil Feeding Line with on-line Transverse Milling and Flying Cross Seam Welding System
- 2-Step Production Line with 5 (Five) Welding Lines with on-line control of parameters
- Digital 3-axis Laser Seam Tracking
- Robotic Tab Joining & Bead Milling
- Digital Pipe End X-ray System
- Large coil and pipe storage capacity

HSAW (Spiral)

Dammam – KSA

Technological Excellence

- Single Stem and 2-Step Production Lines with on-line control of parameters
- Digital 3-axis Laser Seam Tracking
- Digital Radiography



Size Range

- Pipe Diameter: 24 inch to 60 inch
- Wall Thickness: 6.35mm to 25.40mm
- Pipe Length: Up to 24 meters (80 feet)

Installed Capacity

- 350,000 MTPA

Specifications and Material Grades

- API 5L up to Grade X-80, API 2B
- As per all other international standards and customized specifications



Size Range

- Pipe Diameter: 18 inch to 100 inch
- Wall Thickness: 6.00mm to 25.40mm
- Pipe Length: Up to 18 meters

Installed Capacity (3 Production Lines)

- 350,000 MTPA

Specifications and Material Grades

- API 5L up to Grade X-80, API 2B
- As per all other international standards and customized specifications (including Sour Service).



ERW/HFI

Anjar - India

Size Range

- Pipe Diameter: 1½ inch to 16 inch
- Wall Thickness: 2.00mm to 12.70mm
- Pipe Length: Up to 18.00 meters

Installed Capacity (2 Production Lines)

- 175,000 MTPA

Specifications and Material Grades

- API 5L up to Grade X-70, API 5CT
- As per all other international standards and customized specifications (including Sour Service)



Technological Excellence

- 90 m long Looper Tunnel / Accumulator with 180 meters strip length capacity
- 600 kW solid state High Frequency Welder with on-line monitoring and data recording
- 1500 kW Seam Normalizing Unit comprising 3x500 kW Induction Units
- On-line Internal Bead Scarfing with CCTV monitoring
- State-of-the-art ROTO UT System (Immersion Testing) for Weld, HAZ and Pipe Body (100% coverage)

HFI

Little Rock (Arkansas) – USA



Size Range

- Pipe Diameter: 6½ inch to 20 inch
- Wall Thickness: 4.00mm to 14.00mm
- Pipe Length: Up to 24.00 meters (80 feet)

Installed Capacity

- 175,000 MTPA



Specifications and Material Grades

- API 5L up to Grade X-70 PSL 2
- As per all other international standards and customized specifications

Technological Excellence

- On-line, High Precision UT for Weld, HAZ and Pipe Body (100% coverage)
- Rotary Cut-off Cleanser
- 400 MT capacity Strip Accumulator

HOT PULLED INDUCTION BENDS

Anjar - India



Size Range

- Mother Pipe Diameter: 6½ inch to 60 inch
- Mother Pipe Thickness: Up to 50mm
- Bending Radius: 3D to 10D
- Bend Angle: Up to 180 degrees
- Max Arc Length: 9,000mm



Technological Excellence

- In-house Mother Pipe manufacturing
- Controlled alloy design from steel making stage for mother pipes
- 500 kW and 1500 kW Induction Heating capacity
- Minimum wall thinning and ovality
- Precise bending radius and angle

COATING (USA)

Little Rock, Arkansas - USA



Technological Excellence

- Mechanized Epoxy Powder Feeding System
- On-line monitoring and recording by Optical Pyrometer and Chart Recorder
- Automatic OD Coating Stripping Line (offline)
- Environmental friendly High Volume Bag Filters with Dust Emission Levels less than 20 mg/Nm3
- 4000kW High Frequency Induction Heat System
- 125 feet Long Cooling Tunnel with Stainless Steel Troughs designed for uniform laminar flow of water
- Efficient Curing Chamber at Internal Lining with mechanized feeding to External Coating Line



Size Range

- External Coating: Pipe Diameter - 4 inch to 60 inch
- Internal Coating: Pipe Diameter - 16 inch to 60 inch
- Pipe Length: Up to 24.00 meters (80 feet)

Installed Capacity

- 9.10mn SqM PA

Pipe Coatings Systems available

- External Single & Dual Layer Fusion Bonded Epoxy
- Internal Solvent Based and Solvent Free Flow Lining

COATING (KSA)

Dammam - KSA



Technological Excellence

- Very Large Diameter Pipe Coating Facility (up to 120 inch)
- Mechanized Epoxy Powder Feeding System



Size Range

- External Coating: Pipe Diameter - 4 inch to 120 inch
- Pipe Length: Up to 24.00 meters

Installed Capacity

- 4.50mn SqM PA

Pipe Coatings available

- External 3-Layer Polyethylene (3LPE)
- External 3-Layer Polyethylene Systems (3LPP)
- External Single & Dual Layer Fusion Bonded Epoxy

COATING (INDIA)

Anjar - India

Pipe Coating Systems available

- External 3-Layer Polyethylene (3LPE)
- External 3-Layer Polyethylene Systems (3LPP)
- External Single & Dual Layer Fusion Bonded Epoxy
- Concrete Weight Coating (for submarine pipelines)
- Internal Solvent Based and Solvent Free Flow Lining and Anti-corrosion Lining
- Internal Cement Mortar Lining (for water transmission pipelines)

Technological Excellence

- Mechanized Epoxy Powder Feeding System
- Efficient Pre-extrusion PE and Adhesive Drying System
- Controlled Stretching Device for uniform coating thickness on Spiral Weld Seams
- On-line Monitoring and Recording by Optical Pyrometer and Chart Recorder
- State-of-the-art SCADA System for online temperature control of Adhesive Film
- Plural Component System for liquid epoxy
- Vacuum Cranes for safe handling of coated pipes

Size Range

- External Coating: Pipe Diameter - 2 inch to 120 inch
- Internal Coating: Pipe Diameter - 8 inch to 120 inch
- Pipe Length: Up to 18.00 meters

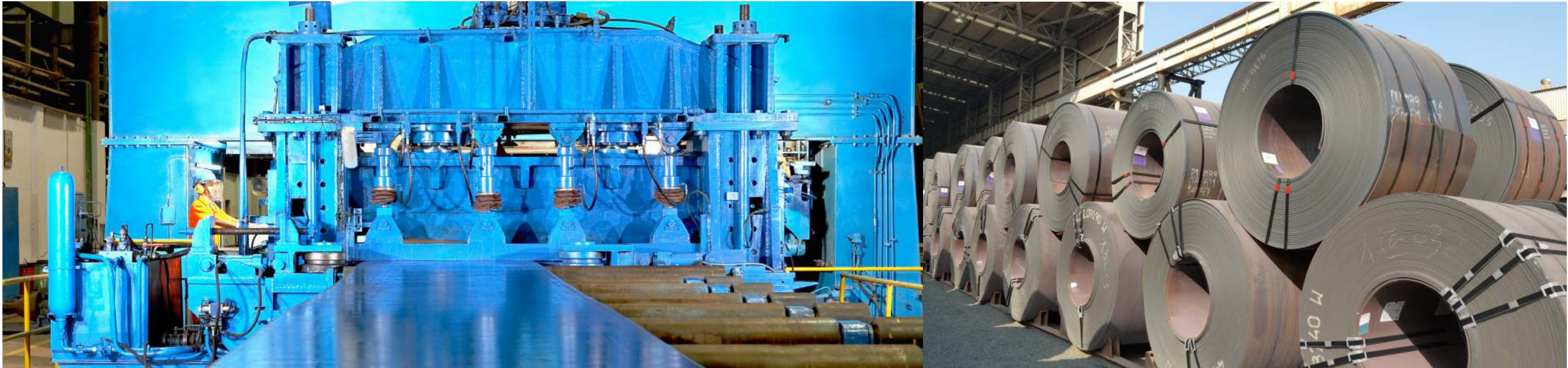
Total Installed Capacity

- 18.45mn SqM PA



PLATE and COIL MILL

Anjar - India



HR PLATES

Size Range

- Plate Width: 1,500mm to 4,500mm
- Plate Thickness: 10mm to 140mm
- Plate Length: Up to 18.00 meters

Total Installed Capacity

- 1.50 million MTPA

Standards and Material Grades

- Line Pipe Plate Grades: API 5L Grade B through X80
- Ship Building Plate Standards: As per ABS, BV, LRS, DNV, GL, ASTM, RS, Rina & KR, etc
- Structural & Other Plates Grades: ASTM, DIN, BS, EN, etc

HR COILS

Size Range

- Coil Width: 1,500mm to 2,800mm
- Coil Thickness: Up to 25mm
- Coil Weight: Up to 45 MT

Standards and Material Grades

- Line Pipe HRC Grades: API 5L Grade B through X70
- Structural & Other Plates Grades: ASTM, DIN, BS, EN, etc

Technological Excellence

- Independence on power with 43 MW Captive Power Plant
- 11 MW Single Stand Reversible Steckel Mill with Vertical Edger
- 350 Bar Positive Displacement Descaling Systems
- 60 meters long Accelerated / Direct Quenching Cooling System
- 4000 Ton, 9 Rolls Nest, Hydraulic Hot Plate Leveler
- Hot Stacking Facility for Higher Thicknesses and Higher Grades Plates
- Heavy duty Cold Leveler

CUSTOMER SPEAK

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“They have good quality products and are very professional and have quick response time.”

Ricardo Uzner
Odebrecht Procurement Centre (Houston)

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“

“I feel that Welspun is working very hard to produce the highest quality pipe for our project.”

Kenny Rodgers
Quality Assurance Coordinator, Westward Ho Pipeline Project
Shell Projects and Technology - Engineering Americas

”

“

“PTT as the beneficiary of the excellent out of roundness pipes was able to reduce the fit-up time at the laying site and achieve excellent productivity. This has resulted in time and cost saving on the project. We look forward to working with Welspun in the future.”

Surachai Laophulsuk
Project Director
PTT Public Company Limited

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“

“We are pleased to note that the line pipes supplied have a good out-of-roundness (OOR) tolerance. Also, the delivery was completed by Welspun's facilities in India ahead of the contractual delivery dates thus enabling us to expedite our schedule.”

Nithitat Thip-Anantasakul
Material Management & Logistics Director,
TRC Construction Public Company Ltd.

”

“

“Quick and efficient delivery of Welspun's line pipes which not only assisted in the early delivery of the First-Gas but also supplemented the shortfall created by one of our supplier.”

Jaswant Singh
General Manager - Kumang/Baram/Balingian Development Project
Petronas Carigali Sdn Bhd

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ADDRESSES & CO-ORDINATES

Corporate Office (India)

Welspun Corp Limited

CIN Number: L27100GJ1995PLC025609

Welspun House, 5th Floor, Kamala City, Lower Parel, Mumbai 400013, India

Tel: +91 22 66136000 / +91 22 24908000 Fax: +91 22 24908020 / +91 66603031

Email: sales_wcl@welspun.com Website: www.welspuncorp.com

Marketing Office (Dubai)

Welspun Middle East DMCC

Unit No. 3007 & 3008, Liwa Heights, Cluster W3,

Jumeirah Lakes Towers, PO Box - 213571, Dubai, UAE

Tel: +971 4 818 6400 Fax: +971 4 818 6444

Facilities

Registered Office

Plant II - LSAW/HSAW Pipes/Plates & Coils

HFERW Pipes/Coating/Bends

Welspun City, Taluka: Anjar, District: Kutch,

Gujarat 370 110, INDIA

Tel: +91 2836 662222 / Fax: +91 2836 279060

USA

Plant: SAW Pipes/Coating/HFIW

Welspun Tubular LLC,

9301, Frazier Pike, Little Rock,

Arkansas 72205, USA

Tel: +1-501-301-8800

Fax: +1-501-490-1759

Plant III - HSAW Pipes

KIADB Industrial Area, Gejjalagere,

Karnataka 571 428, INDIA

SAUDI ARABIA

Plant: HSAW Pipes/Coating

Welspun Middle East Pipes LLC

Welspun Middle East Pipes Coating LLC

2nd Ind City Dammam,

Kingdom of Saudi Arabia,

PO Box 12943, Postal Code 31483

Tel: 966 3 812 1999

Fax: + 966 3 812 1666

Marketing Office (USA)

Welspun Tubular LLC

15721 Park Row, Suite 230,

Houston, Texas 77084, USA

Tel: +1-281-492-3220 Fax: +1-281-492-3221

Website: www.welspunpipes.us.com

INDIA

Plant I - LSAW/HSAW Pipes/Coating

Village Jolva & Vadadla, Near Dahej, Taluka Vagra,

District Bharuch, Gujarat 392 130, INDIA

Tel: +91 2641 256281 / 256011 Fax: +91 2641 256285

